**REQUEST FOR PROPOSAL FOR EXTERNAL MANAGERS OF THE FOREIGN RESERVES**

**BANCO DE LA REP****ÚBLICA**

**2021**

Since 1994, Banco de la República (the “Bank” or “BdlR”) has been successfully running an External Management Program. The main objectives of the program are to: (a) enhance the performance of Colombia’s Foreign Reserves Investment Portfolio; (b) provide training and transfer of knowledge to the Bank’s staff; and (c) support the Bank’s research efforts and the management of the reserves where needed.

The International Reserves Committee of the Bank (the “Committee”) has approved a selection process for a new external asset manager[[1]](#footnote-1). The Bank is issuing this Request For Proposal (the “RFP”) from asset managers specializing in short-duration fixed income portfolios to manage a portfolio[[2]](#footnote-2) with an allocated ex-ante tracking error of 100 basis points per annum[[3]](#footnote-3).

Funding for the new investment portfolio will be provided in cash or a mixture of cash and securities, with the new asset manager to invest such funds in accordance with investment guidelines approved by the Committee. Permissible investments are concentrated in government bonds, however, within strict limits, investments are also allowed in debt of high-quality issuers, such as quasi-governments, supranational organizations, agency MBS, banks and corporations. The minimum credit rating is A+ / A1 for banks and corporations and A- / A3 for governments and quasi-governments. The current benchmark portfolio is invested in US dollars. Other eligible currencies are Euros, Australian dollar, British pounds, Canadian dollars, New Zealand dollars, Swedish kronor, Japanese yen, Singapore Dollar, Hong Kong Dollar, Swiss francs, offshore Chinese Renminbi, Korean won and Norwegian kronor. For currency and interest rate risk management, currency forwards and futures contracts on interest rates and government bonds are allowed. Additionally, as of March 31st, 2021 the benchmark portfolio duration was close to 1.5. Further details regarding the Foreign Reserves Management and the External Management Program can be found on the Bank’s website at (https://www.banrep.gov.co/en/foreign-reserves-management-2019).

In order to participate in the selection process set forth in this RFP, each prospective participant (a “Candidate”) should submit a Proposal (as defined in Annex 1 attached hereto). To satisfy the minimum eligibility criteria the Candidate must meet each of the following: (1) at least US$50 billion in fixed income assets under management across the Candidate’s asset management business unit/division as of December 31of the last five years (2016 to 2020), (2) minimum experience of 10 years in fixed income management for institutional investors across the Candidate’s asset management business unit/division, (3) at least US$14 billion in fixed income assets under management as of December 31of the last five years (2016 to 2020) by the legal entity that will, if its Proposal is selected, enter into an investment management agreement with the Bank and be responsible for the performance of all obligations under such Agreement (the “Responsible Party”), and (4) an asset-liability ratio greater than one (1)[[4]](#footnote-4). Candidates may not include any third party entity as part of their Proposal. Existing investment managers of the Bank, their Affiliates[[5]](#footnote-5), and any other firm or Affiliate of any firm that has served the Bank as a manager of the Bank’s Foreign Reserves on or after December 31, 2015 will not be eligible for consideration[[6]](#footnote-6).

Custody services are not being solicited pursuant to this RFP. Custody for the Bank’s assets is provided by the Bank’s existing custodians, as described below, and Candidates (or their Affiliates), if its Proposal is selected, will not be permitted to custodialize the Bank’s assets.

**Schedule** **of the RFP**

The proposed schedule for the selection process of this RFP is as follows:

* Questions about the RFP or the selection process should be sent by electronic mail to Investmentmanager2021@banrep.gov.co on or prior to October 8, 2021 (23:59 Bogota time). The Bank will endeavor to respond to such questions by publishing the answers on its website approximately two weeks later.
* Candidates responding to this RFP must provide a Proposal to the Bank consisting of (i) Certification as to Satisfaction of the Minimum Selection Criteria for Consideration, (ii) Compliance Certification, (iii) Additional Documentation, and (iv) the Questionnaire. Proposals must be received by the Bank on or prior to November 5, 2021 (23:59 Bogota time). Please refer to Annex 1 for specific instructions which must be strictly adhered to.
* The Bank will evaluate the Proposals and will endeavor to inform each Participant whether it has been chosen as a finalist on or prior to January 2022.
* Officers from the Bank anticipate visiting finalists in their offices or conducting telephone or video conferences as required[[7]](#footnote-7) in order to gain a better understanding of the key aspects of their proposal, including training. The Bank expects such visits or meetings to occur during February 2022, in each case based on the Bank’s schedule.
* Following visits or meetings (in person, telephone or video conferences) with the finalists, each of the finalists will be required to submit a fee proposal and to present confirmation of such finalist’s willingness to accept the Bank’s standard Discretionary Management Agreement (a copy of which will be provided to each finalist).
* The Bank will endeavor to communicate the results of the process to the finalists by March 2022. To the extent that the Bank decides to hire one or more managers, the Bank expects each such manager to be ready to accept funding from the Bank on or after July 2022.

**Terms and Conditions of the RFP**

During this process we request that participants refrain from contacting directly any officer of the Bank about this RFP or the selection process effective immediately upon the release of this RFP and continuing until the review and evaluation process is completed. We also ask that you do not include any generic marketing or sales information, or rely on cross-references to other documentation, in your responses.

**This RFP does not commit the Bank to award a contract**. The Bank reserves the right, in its sole discretion, to accept or reject any or all Proposals, to negotiate with any or all Candidates, or to cancel, amendor postpone this RFP in whole or in part, at any time. The Bank does not assume and shall not have any responsibility, liability or obligation to any person in connection with this RFP or its analysis or assessment of any or all responses (including Proposals) to the RFP, and the Bank reserves the right, in its sole discretion, to choose one or more external asset manager(s) based on whatever criteria it deems necessary and appropriate at any time. The Bank will not have any obligation to specify the reasons, either in general or specific terms, at any stage in the process, for not accepting a particular applicant’s response or for terminating the selection process. If the Bank decides to award this RFP, in whole or in part, the Bank will then begin contractual discussions with the selected Candidate(s) and, contingent on the outcome of these contractual discussions, the Bank may or may not proceed with the execution of the Discretionary Management Agreement with the selected Candidate(s). Alternatively, the Bank may begin contractual negotiations with one or more Candidate(s), but determine to proceed to the execution of the Discretionary Management Agreement with different Candidate(s), including in circumstances where the first Candidate(s) are not able to proceed with its Proposal on its previously indicated terms, without incurring any liability to any person. Such alternative selection of Candidates will not constitute an amendment, modification or termination of the RFP or any aspect of the selection process with respect thereto.

The Bank will not reimburse any Candidates for any expenses incurred in preparing or submitting Proposals or providing information to the Bank in connection with such Proposals. The Bank reserves the right to retain all Proposals submitted and to use any ideas in any Proposal regardless of whether such Proposal is selected by the Bank.

To the extent permitted by applicable law, the Bank and the Candidates will treat as confidential any information provided to each other in connection with this selection process, unless such information is otherwise made public by a person other than the Bank or the applicable Candidate.

At its sole discretion, the Bank reserves the right to conduct interviews of finalists remotely via telephone or videoconference (e.g., Microsoft Teams, Webex, Zoom) in lieu of in person meetings. The Bank also reserves the right, at its sole discretion, to record such telephone or videoconference interviews. The Responsible Party shall be solely responsible and liable for ensuring that all of the employees of the Responsible Party and other persons attending the interview on its behalf have provided all consents and authorizations as required by applicable laws and regulations for the Bank to record such telephone or videoconference interviews[[8]](#footnote-8). Prior to such interviews, the Responsible Party shall send to the Bank via e-mail to this e-mail address Investmentmanager2021@banrep.gov.co the executed form provided in Annex 3, duly executed by the employees of the Responsible Party and other persons attending the interview.

In the event that personal data is provided to the Bank in the course of this selection process, submittal of a Proposal means that the Bank is authorized by the owners of the information to receive said data as well as to treatment (by collection, storage, use, circulation, or deletion) by the Bank of all information provided in the course of the selection process and in connection with the negotiation and fulfillment of the Discretionary Advisory Agreement derived from this selection process (including any subsequent amendment or termination thereof), as well as for surveys, the development of studies and analyses regarding this selection process including the construction of indicators and statistics for monitoring and control of these activities, and those within the competence of the Bank.

The Bank hereby informs Candidates that the processing of personal data will be made in accordance with the general policies or guidelines available at https://www.banrep.gov.co/proteccion-datos-personales in the section “Protection of personal data – Habeas Data.”

In the event that participation in this selection process implies the Candidate's access to or treatment (collection, storage, use, circulation, or deletion) of third-party personal data, the Candidate shall comply with the corresponding personal data regulation applicable to the same.

Prospective managers may be requested to clarify the contents of their Proposal. Other than to provide such information as may be required by the Bank, no prospective manager will be allowed to amend its proposal or to add new information after the RFP due date, including to substitute the entity that is its proposed Responsible Party. If a prospective manager discovers any ambiguity, conflict, discrepancy, omission or other error in this RFP, please immediately notify the Bank of such error before October 8, 2021 and request clarification or modification of the document. If it becomes necessary to revise any part of this RFP or if a more exact interpretation of provisions of this RFP are required prior to the due date for Proposals, a supplement will be posted by the Bank on its website. If such addenda issuance is necessary, the Bank reserves the right to extend the due date of Proposals to accommodate such interpretations or additional data requirements.

Fee proposals provided by finalists will be firm for a period of 365 days following communication of the final decision by the Bank and may not be changed following submission. The term of the proposal may be extended upon request by the Bank. If a Candidate fails to notify the Bank of a known error in such Candidate’s Proposal or in this RFP or such error could reasonably have been known prior to the final filing date for such Proposal, the Bank will evaluate the measures to be adopted. If awarded the contract, such Candidate shall not be entitled to any compensation by reason of such error or its correction at any time.

Notwithstanding any other provision of this RFP, the Bank reserves the right to reject any or all Proposals or to waive any informality in any Proposal. Please note that the Bank is not required or committed to accept the lowest bidder to this RFP. The Bank will consider each Candidate's experience in the investment advisory field and with similar clients on related projects. Further, the Bank will consider each Candidate’s detailed responses to each section of the RFP (including the Proposal), such Candidate’s interviews with the Bank, and such Candidate’s presentations to the Bank. Conditions described in these specifications should be closely adhered to, and any deviations must be accompanied by a detailed explanation by the applicable Candidate.

Please note that non-responsive Proposals include, but are not limited to, such Proposals that:

* Are irregular or not in conformance with all RFP requirements and instructions.
* Are conditional, incomplete, indefinite or ambiguous.
* Are not submitted on time.

If more than one Affiliate of the same group participates in this RFP process as Candidates, only one of them will be eligible to be selected by the Bank as an investment manager.

The Bank may waive minor informalities in any Proposal in a manner that the Bank, solely upon its own determination, has deemed would not be prejudicial to any other Candidate(s).

**The Bank’s Discretionary Management Agreement**

The Bank has a standard Discretionary Management Agreement that it signs with each of its managers within the External Management Program. A Candidate’s willingness to accept the Bank’s standard Discretionary Management Agreement will be among the factors used in evaluating Candidates. Please note that the Bank expects that this Discretionary Management Agreement will only be subject to minor modifications and discussion.

Under the Discretionary Management Agreement, external managers have discretion as to which assets and securities to trade (within the Bank’s investment guidelines). However, if an asset / security is established under or traded pursuant to an agreement (e.g., under an ISDA Master Agreement, a Futures Agreement or an MSFTA) that is in the name of or binding on the Bank (a “Manager Agreement”), the Manager Agreement must comply with certain required terms that will be specified in the Discretionary Management Agreement[[9]](#footnote-9). These required terms are principally focused on the following matters:(i) limitation of recourse for losses arising out of the investment activities of the external manager to the given portion of assets under management with the external manager (except to the extent permitted by applicable law), (ii) limitation of liens and payment and other netting under the given manager agreement to assets managed by the external manager, and not other portions of the Bank’s assets or the Foreign Reserves generally and (iii) reservation of the Bank’s sovereign immunity. Please note that the Bank is focused on maintaining its sovereign immunity to the maximum extent possible, and that the Bank expects its external managers to not agree to express waivers of, and specifically reserve, the Bank’s sovereign immunity (or negotiate modifications of any such express waivers found) in Manager Agreements.

**Certification as to Satisfaction of the Minimum Selection Criteria for Consideration**

Each Candidate must meet all the criteria as listed in the “REQUIRED MINIMUM SELECTION CRITERIA” section for its Proposal to be considered.

For each criterion, the Candidate must initial alongside such criterion indicating that the Candidate has met the conditions.

The Candidate must be the party that will, if its Proposal is selected, enter into the Discretionary Management Agreement with the Bank and perform the functions described in the definition of “Responsible Party” above, and no substitutions of entities to be the “Responsible Party” will be accepted following submission of a Proposal to the Bank.

It is important to note that the following entities will not be eligible for consideration: (i) existing external managers[[10]](#footnote-10), (ii) entities that have worked with the Bank as managers of the foreign reserves on or after December 31, 2015, and (iii) Affiliates of entities described in clauses (i) and (ii). If more than one affiliated entity participates in this process, only one affiliated entity will be eligible to be hired by the Bank.

**REQUIRED MINIMUM SELECTION CRITERIA:**

**The Candidate must meet each of the following:**

The Candidate’s asset management business unit/division has at least US$50 billion in fixed income assets under management as of December 31 of the last five years (2016 to 2020) \_\_\_\_\_\_\_\_\_\_\_ (Initial).

Please include in your response the following information as of December 31,for each year (in USD billion):

|  |
| --- |
| Fixed Income Assets Under Management of the asset management business unit/division |
|  |
| 2016 | 2017 | 2018 | 2019 | 2020 |  |
|   |   |   |  |  |  |

The Candidate's asset management business unit/division has more than 10 years of experience managing fixed income portfolios for institutional clients as of December 31, 2020. \_\_\_\_\_\_\_\_\_\_\_ (Initial)

The Responsible Party has at least US$14 billion in fixed income assets under management as of December 31 of the last five years (2016 to 2020). \_\_\_\_\_\_\_\_\_\_\_ (Initial)

Please include in your response the legal name of the Responsible Party and the following information as of December 31, for each year (in USD billion):

|  |
| --- |
| Fixed Income Assets Under Management of the Responsible Party |
|  |
| 2016 | 2017 | 2018 | 2019 | 2020 |  |
|   |   |   |  |  |  |

The Candidate has an asset-liability ratio greater than one (1) as of December 31, 2020. \_\_\_\_\_\_\_\_\_\_\_ (Initial)

**Certification**

By signing below, the Candidate represents and warrants that the Candidate (i) meets all of the REQUIRED MINIMUM SELECTION CRITERIA as detailed above; (ii) is capable of performing all services as asset manager as contemplated by this RFP; (iii) understands and agrees to the terms and selection process set forth in this RFP (including the provisions described under the “The Bank’s Discretionary Management Agreement” heading above); (iv) has carefully reviewed this RFP and has submitted accurate responses in the Proposal; and (v) acknowledges and agrees that, if selected as an investment manager of the Bank in accordance with this RFP, the Candidate will have a fiduciary duty to the Bank to perform its services as asset manager acting in the best interests of the Bank.

By: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Name:

Date:

Please provide (i) a Compliance Certification (in the form of Annex 2 attached hereto) duly signed and (ii) a Certificate of Incumbency attesting to the signatory’s authority to sign the Compliance Certification and to make this certification.

**Additional Documentation**

Candidates must also provide the following documents or their equivalents for the Responsible Party:

* Audited financial statements as of December 31, 2020[[11]](#footnote-11)
* Certificate of good standing
* Certificate of incumbency for authorized signatories
* Registration as investment advisor[[12]](#footnote-12)
* Compliance Certification duly signed (in the form of Annex 2 attached hereto)
* SOC 1 or ISAE 3402 report issued by an independent auditor on the effectiveness of your internal controls for 2020

Candidates are only expected to send the most recent documentation. Please provide an explanation if any of these documents cannot be provided.

**The Questionnaire**

Please include in your response to the questionnaire the name and contact information of the persons who will be involved in this RFP process.

**Please answer the following questions completely and avoid inaccurate, vague or partial answers. Be aware that any unanswered question or table will receive the minimum score applicable.**

Answers to the tables should be provided in the attached excel spreadsheet named “rfp-tables-2021.xls”. The Bank expects to receive it as a separate file in the email (excel spreadsheet).

For your information, the Questionnaire’s sections will be evaluated as follows (technical evaluation):

|  |  |
| --- | --- |
| **Category** | **Weights** |
| Firm | 30% |
| Customer Service | 10% |
| Investment Process / Risk Management | 30% |
| Training / Knowledge Transfer | 20% |
| Historical Performance | 10% |

The final evaluation will depend on the technical evaluation (adjusted based on the insights gathered during the visits or telephone or video conferences) with a weight of 80%, and the economic evaluation (fee proposal) with a weight of 20%.

SECTION A – THE FIRM (information must refer to the Candidate’s asset management business unit/division unless otherwise stated)

1. Please provide a brief description of the firm, including the legal name of the Responsible Party (including the relevant office location of such entity), ownership and capital structure, affiliated companies (including relevant relationship information, such as level of ownership and common management).
2. Please answer the following questions succinctly:
	1. What other financial services does the firm provide?
	2. In which jurisdiction is the firm incorporated? If the firm outsources asset management to one or more affiliates, please provide the name and jurisdiction of incorporation of each such affiliate.
	3. The Bank’s External Management Program works under a performance-based fee schedule. Please acknowledge that the firm would be willing to work with this type of fee schedule.
	4. Would the firm provide / receive any advice or investment strategy to the Bank through or from any subadvisor, affiliate or other agent? If so, please describe what entity(ies) and your relationship.
	5. Would the firm utilize or partner with any subadvisors, affiliates or other agents in the provision of services to the Bank? If so, please describe what entity(ies) and the relationship with them.
	6. List the awards or other recognition that the firm or its employees have received during the last five (5) years.
3. Please provide contact information for three to five current client references with mandates similar to the one proposed by the Bank. All information will be kept confidential.
4. Please provide any additional information not included above about the firm that supports its qualification to manage a fixed-income portfolio for a central bank.

1. Please provide the following information as of December 31, 2020 (in USD million):

**Table A1**



\* Each of the categories is independent from each other, meaning they are not necessarily subgroups of the other categories.

1. Please provide the following information as of December 31,for each year (in USD million):

**Table A2**



\* Each of the categories is independent from each other, meaning they are not necessarily subgroups of the other categories.

1. Please complete the following table (Please allocate assets only to one category):

**Table A3**



\* The Government related sector is composed by the following subsectors: supranational, government guaranteed agencies, government owned agencies / government sponsored agencies and local authorities, other than agency MBS.

1. Custody for the Bank’s assets is provided by the Bank’s custodians, and Candidates (or their Affiliates) will not be permitted to custodialize the Bank’s assets. Please confirm that the Responsible Party will comply with this requirement.

SECTION B – CUSTOMER SERVICE

The Bank expects the selected firm to have a dedicated and efficient customer service team that understands the Bank’s specific needs as a central bank. Additionally, the firm must be willing to prepare monthly performance and risk presentations, to regularly participate in conference calls with the Bank’s staff, and to prepare an annual review of the portfolio to be presented in meetings with the Bank’s staff.

1. Please confirm that the firm would be able and willing to provide the services described.
2. Please provide a brief description of your customer service program. Additionally, please complete the following table with the information of the customer service employees who would be directly involved with the Bank’s account, including the most important point of contact and his/her location.

**Table B1**



\* In case they have more than one of these degrees please provide all of them.

1. Please briefly explain your standard procedures to resolve the following situations:
	1. Breach of the investment guidelines
	2. Client requests/inquiries
2. Please provide a sample of an annual portfolio review report.

**BACK OFFICE PROCEDURES**

1. Briefly describe your back-office operations including:
	1. Post-trade activities: trade confirmations, trade instructions, settlements. Indicate your straight- through processing (STP) rate by transaction type.
	2. Daily sweep of funds (USD): In the event that BdlR has subscribed a sweep agreement with the custodian for the USD account, how do you process trade instructions to be executed before funds are automatically swept to the Money Market Fund (e.g., sweep cutoff: 4:00 pm and fund close: 5:00 pm ET) to prevent settlement failures or overdrafts in the account?
	3. Collateral management: trade instructions, collateral agreements set-up and operationalization of parameters. What is your collateral exchange policy for each type of instrument (e.g., MBS, FX forward, OTC swaps, repos, etc.)? What is your policy to maintain/monitor cash balances at FCMs (e.g., buffer limit, reconciliation frequency, daily margining, single or multi-currency margining, measures to prevent incurring negative interests?
	4. CFTC Regulatory: Monitoring the futures/cleared swap portfolio to avoid a situation that might lead to a cessation of the “Ordinary Course of Business” (as described in CFTC Advisories No. 19-17 and 20-28). Indicate the operational aspects of the implementation of these CFTC Advisories regarding limited recourse and maintenance of the segregation among accounts. If you have established a protocol with FCMs, custodians and clients, please outline the main components of the protocol, such as rights and remedies, deadlines, communication methods, escalation procedures.
	5. Monitoring and reconciliation: Daily reconciliation vs. custodian and FCM cash activity reports (balances, debits, and credits), exceptions identification, monitoring and escalation procedures.
	6. Reporting: report production and report customization.
2. How do you notify clients of changes in your internal back-office procedures? Do you conduct (or take into consideration) test stages with clients before the effective date of the implementation of those changes?
3. Describe your technological infrastructure and connections among the different systems involved on the back-office activities. Describe the level of automation and connections with JP Morgan Chase Bank N.A. located in New York City - CHASUS33XXX and State Street Bank & Trust Company located in Boston - SBOSUS3UXXX (which are the Bank’s current custodians) and with JP Morgan Securities LLC and Goldman Sachs (which are the Bank’s current clearing brokers).
4. Indicate the means you would use to communicate trades to the Bank’s custodians, to the clearing broker and the time at which instructions are sent. Please provide an example for each transaction type (forex, fixed income, futures, mortgages, TBAs, cash and securities for collateral, cash movements to and from the Bank’s custodians and the clearing broker). If all trades will be instructed to the Bank’s custodians via SWIFT, please specify the messages types used. Which means do you use alternatively in the case of a SWIFT contingency?
5. Do you settle FX transactions via CLS? Describe the instruction and communication processes with the custodians.
6. Do you perform back-office activities by yourself or are such activities outsourced to an affiliate or a third party? If such activities are outsourced/subcontracted (either to an affiliate or third party), please provide the name of the company to which such activities are outsourced/subcontracted and describe your monitoring and tracking out procedures to assure that the company to which such activities are outsourced/subcontracted complies with the requirements? Are you considering outsourcing/subcontracting of any applicable back-office activities (either to an affiliate or third party) in the next two years?
7. How do you monitor and how do you implement changes in the custodian and clearing broker related to operational procedures (such as deadlines, settlement instructions, market, and regulatory requirements)?

**CLIENT SERVICE FOR BACK-OFFICE ACTIVITIES**

1. Describe the communication procedures with clients and with custodian banks. Include degree of automation, timeliness, escalation procedures and controls in place and back-up structure for the client service group to guaranty a timely and effective response.
2. Considering that BdlR is in Eastern / Central Standard Time (NY), depending upon the time of the year, indicate how and when clients can contact you.
3. Please provide your views on the major issues facing the industry and those that you anticipate will demand attention in the next five years. (We are referring to issues relating to custody, settlements, accounting, and any other topic that can be considered as relevant to back offices).
4. Do you produce bulletins or news flashes on the topics mentioned in the above question which could be shared with BdlR?

**REPORTING**

1. Does your firm have the capability to develop, configure and generate reports resulting from specific requirements from the client? Please, also consider in your answer, modifying your standard reports to satisfy a specific requirement from the client, such as format, content, frequency, delivery method or special considerations (e.g. if there is no trading activity, the Adviser will send a report or message with a note: “No trading activity to report for [date]” or changes in the format reports will be informed to BDLR with at least 1 month in advance, considering that such reports may be interfaced as part of the BDLR’s automatic procedures).
2. Please indicate if you have the capability to protect your reports using IT security tools as encryption or passwords, keeping the integrity and confidentiality of sensitive information. Please, also consider in your answer if this is a standard automatic process within your systems, or if it would require additional non-automatic or human intervention.
3. Please indicate in the table below if that you can comply (Yes/No) with providing the below listed reports on the required format and indicate whether reports will be delivered via email, web platform, swift, fax, other. If you consider necessary, please include any comment or additional specifications on the last column.

**Table B2**

|  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- |
|  **Daily reporting requirements** | **Preferred Format** | **Description** | **Yes / No** | **Current Delivery method(s) (email, web platform, swift, fax, other)** | **Alternate delivery method, additional comments or specifications** |
| End of day trading report by 6 pm EST of trade date.  | Excel | Detailed report of all daily transactions, including any amendment or reversal.This report must Include: transaction category (such as purchases, sales, collateral movements, variation margin, cash transfers, etc.), quantity (original amount, current amount, factor/index ratio, principal amount), accrued interest, proceeds, traded price, currency, exchange rate, trade and value dates, commissions amount, counterparty identification (where applicable) (BIC code, legal entity name, branch and city), security identifier (ISIN, CUSIP or TICKER), transaction description, transaction type (such as fixed income, FX, cash movements, futures, TBAs, and other derivatives), reference and status (New, Modified, Cancelled) and liquidation method and reference rate for NDFs where applicable. |   |   |  |
| Cash activity report by 12 pm EST on value date plus one.  | Excel | This report is a detailed cash flow. Includes:  - opening and closing balances by currency - individual cash debits and credits indicating transaction category and type, reference and description and Money Market Funds activity. |   |   |  |
| Cash reconciliation report with the custodian Bank by 12 pm EST on value date plus one. | Excel-Pdf | This report must show cash balances of both the Adviser and the Custodian and the exceptions or conciliatory items between the Adviser’s records and those of the Custodian. |   |   |  |
| Futures cash report by 12 pm EST on value date plus one.  | Excel | This file shows for each currency the activity in the margin accounts at the Futures Clearing Intermediary |   |   |  |
| Futures cash reconciliation report with the FCM by 12 pm EST on value date plus one. | Excel-Pdf | This is a report with the reconciliation of the cash activity with each FCM. |   |   |  |
| Account holdings report by 6 am EST on trade date plus one.  | Excel-Pdf | This report includes: statement date, security identifier, quantity, market value, currency, exchange rate and, for derivatives such as FX Fwd., SWAPS and TBAs, must include transaction reference, deal and value dates, counterparty identification, Money Market Funds balances. |   |   |  |
| Open TBA Report by 12 pm EST on value date plus one | Excel-Pdf | This report shows every outstanding TBA position. It includes trade type, trade date, settlement date, coupon rate, quantities, price, derivative identifier and counterparty identification. |   |   |  |
| Open FX Report by 6 am EST on value date plus one | Excel-Pdf | This report shows every outstanding FOREX position. It includes trade date, value date, currencies, spot rate, quantities, derivative identifier and counterparty identification. |   |   |  |
| Collateral report by 12 pm EST on value date plus one | Excel-Pdf | This report shows daily collateral balances (cash and securities) for the portfolio including type (broker owned or client), description (currency, security ID, nominal amount) and broker name. |   |  |  |

|  |  |  |  |  |
| --- | --- | --- | --- | --- |
| **Monthly reporting requirements** | **Preferred Format** | **Description** | **Yes / No** | **Delivery method(s) (email, web platform, swift, fax, other)** |
| Investment Management Report by ten business days after month end | Excel | Risk and performance including the Information Ratio, composition by currency and the contribution to duration for the Index and for the portfolio by currency. |   |   |
| Preliminary monthly position file by 12pm [EST] of one business day after month end  | Excel | This report includes: statement date, security identifier, quantity, market value, currency, exchange rate and, for derivatives such as FX Fwd., SWAPS and TBAs, must include transaction reference, deal and value dates, counterparty identification, Money Market Funds balances.Preliminary reports are not expected to be internally reconciled with the custodian´s records |   |   |
| Audited End of the Month Holdings report by ten business days after month end | Excel | This statement shows: date, security identifier, quantity, market value, currency, exchange rate and, for derivatives such as FX Fwd., SWAPS and TBAs, must include transaction reference, deal and value dates, counterparty identification, and Money Market Funds balances. Audited reports are those internally reconciled with the custodian´s records and checked by the Adviser. |   |   |
| Detailed spreadsheet containing a list of assets | Excel | This report includes cost, unit valuation, position valuation, accrued income, position duration and position contribution to duration |   |   |
| Detailed activity summary for the previous month | Excel | This report includes trades, dividends and interest. |   |   |
|  Reconciliation report of Custodian records  | Excel-Pdf | Reconciliation with respect to the Adviser’s records of cash accounts, holdings, pricing discrepancies and off-balance sheet items in which differences are to be highlighted, with the exception of pricing discrepancies. |   |   |

“Business day” means a day other than a day on which banks in the jurisdiction of the account manager are generally closed for business, Saturday or Sunday.

“Audited” means that these reports should be internally reconciled with the custodian´s records and review and commented by the investment manager. The “audited” reports are different from the ones listed as “preliminary”, as preliminary reports do not need to be reconciled.

**MANAGEMENT OF SETTLEMENT FAILURES**

1. How do you monitor trade matching and settlement status to avoid or minimize settlement failures?
2. Describe your escalation and revision procedures of failed trades for further analysis and risk management. Do you keep record of the failures due to operational risk? Describe your internal policy to resolve the issue, i.e., guidelines such as timeliness, proceeds amount of the failed trade, financial consequence, other.
3. When overdrafts occur on cash accounts at the custodian and/or margin accounts at FCMs:
	1. What is your policy to recover the financial consequences it might cause?
	2. What market practices do you use to recover the financial consequences due to settlement failures?
	3. Do you consider overdrafts as a financial impact associated with a settlement failure?
4. Would it be possible for your organization to implement a control by which you would manage the margin account in the futures broker in such a way that no overdraft charges (interest rates debited by the broker on negative balances) are applied to the account in any given month for more than US$500? Please, take into account that the idea is to control this limit on an aggregated basis, which means adding overdraft charges in all accounts held in the broker for the portfolio that your firm would manage on behalf of BdlR. For the sake of clarity, please be aware that negative interest rates on positive balances would not be part of this control.
5. Aiming at a higher standard, could you please indicate if you would have the way to manage the futures broker account so that that no overdraft charges are applied by the futures broker at all?
6. Please indicate if you can provide the following information for settlement failures upon BDLR request:

|  |  |
| --- | --- |
| Transaction Type | Purchase, sale, Funds transfer, fx, collateral delivery, collateral receipt  |
| Event type | * Settlement failure – purchase
* Settlement failure – sale
* Late receipt of funds
 |
| Currency  |  |
| Amount | Net amount |
| Security ID | ISIN |
| Cause of the exception | * Short of shares
* Short of cash
* Wrong instructions
* Other
 |
| Responsible for the exception | * Custodian
* Counterparty
* FCM
* Investment Manager
 |
| Market practice | * TMPG, ISITC, other
 |
| Improvement Actions | (If applicable) |
| Event Status | * Pending for settlement
* Settled and closed
* Asociated consequence
 |
| Consequence | * TMPG Claim
* Overdraft charges
* Cost of doing business
* Write-off
* Other
 |
| Charges | Net charges |
| Actions | * Custodian to reimburse
* IM to approve reimbursement
* Counterparty to reimburse
 |
| Comments |  |

1. Please confirm if you use any of the following market practices on settlement failures, and if you consider them to cover all the possible trades you will conduct on behalf of the portfolio.

• ISITC

• TMPG

• JSDA

• ICMA

• BAFT-ISA Interbank Compensation rules

• European Interbank Compensation Guidelines

• Canadian Payments Association LVTS rule 14 Claims and Compensation.

Which other market practices or internal policies, do you follow? Do you anticipate any of the markets in which the portfolio will be invested has special legal requirements related to settlement failures (for example, restricted market, collateralization, or a market practice such as TMPG in the USA or JSDA in Japan)?

1. How are you preparing for the entry into force of the CSDR[[13]](#footnote-13) regulation? Have you adapted your systems to include specific fields and codes to activate related functionalities such as hold and release, partial settlements, among others? Please indicate the main challenges and how you are facing them.
2. What are you doing generally for your clients to prepare for mandatory buy-ins under CSDR as well as CSDR’s other requirements?
3. Based on the nature of the investment activity that you anticipate for BdlR’s portfolio, is there any regulatory requirement that would apply?

**RECORD KEEPING**

1. Describe your record keeping policies in terms of: timelines, ability to provide supporting documentation to the client, and the availability for inspection and audit purposes by the Bank or any person designated by the Bank.

**RESEARCH AND TRAINING**

1. Does your firm provide standard training programs for its customers on topics such as settlement, safekeeping, accounting, risk control, performance measurement, post trade market practices, regulatory updates, etc.? If so, do you currently provide, or would you consider providing, customized training in such topics for a customer’s staff?

**TAXES**

1. Describe the procedures you have in place, or possibly will implement, to monitor the tax status of investments and which actions are taken when there is no available/updated documentation.

SECTION C - INVESTMENT PROCESS / RISK MANAGEMENT

1. Please complete the following table with information regarding the portfolio management team that would be directly involved with the Bank’s account. Provide a brief biography of each as an annex.

**Table C1**



1. Please provide the number of investment professionals who left the firm during the last three years. Briefly detail the reasons and year in which each of them left.
2. Please describe minimum qualifications for your staff and briefly comment about internal training programs for portfolio managers, risk managers, traders, research analysts, operational analysts, etc.

**INVESTMENT PROCESS**

1. Please briefly describe the theory and beliefs underlying the firm’s investment philosophy in fixed income (quantitative or fundamental, top-down or bottom up). If possible, describe how this is evidenced in the firm’s investment process.
2. Please provide the organizational structure and main functions of the areas involved in the investment process (portfolio management, risk management, compliance, internal audit, research, etc.). Indicate the number of employees in each area.
3. Please detail how investment decisions are made (people/areas involved, processes, frequency). Are there any committees where investment ideas are discussed? Who is accountable for the investment decisions?
4. Do you have specialized teams responsible for making investment recommendations in the following sectors: interest rates, currencies, agency MBS, corporate debt, government related debt and asset backed securities (ABS)? If so, please provide the following information for those teams:

**Table C2**



\* In case they have more than one of these degrees please provide all of them.

\*\* The Government related sector is composed by the following subsectors: supranational, government guaranteed agencies,

government owned agencies / government sponsored agencies and local authorities.

1. Please explain the role of the portfolio manager in charge of the account. Does he/she participate in the decision making process? Is he/she allowed to deviate from the overall investment strategy of the firm? Does his/her compensation depend on the performance of the account?
2. Do you have separate research teams in economics and quantitative analysis that provide support to the portfolio management function? If so, please provide the number of dedicated members.
3. Has your investment process experienced significant changes during the last 5 years? Do you envision significant changes to that process in the near future? Please briefly elaborate if needed.
4. Please describe your approach to risk budgeting and portfolio construction. Do you use any quantitative tools in this process?
5. If your firm has previously worked with the Bank as an external manager, please explain what has changed in your investment process.
6. Please describe how the analysis of ESG factors is incorporated into your investment and risk management processes for fixed income mandates.

**RISK MANAGEMENT**

1. How is risk management integrated in your investment process? Is the risk management function independent from portfolio management? Can risk managers recommend changes to the portfolio? Describe your firm’s approach to risk management regarding both financial and non-financial risks.
2. Please explain what measures are used to assess market risk.
3. Please state if your firm has performance and risk attribution systems and if so briefly describe them, including whether such systems are proprietary or externally provided. Please also provide a sample of a performance / risk report and indicate if such report would be made available to a client at least on a monthly basis.
4. Do you have specialized teams involved in the market and credit risk management of the portfolios? If so, please provide the following information:

**Table C3**



\* In case they have more than one of these degrees please provide all of them.

1. Do you have a dedicated team for credit risk assessment of individual issuers? Please explain in detail your process and methodology to assess credit risk of individual issuers.
2. Please explain in detail your process to assess credit risk of asset backed securities (ABS)
3. Regarding compliance:
	1. What is the scope of your compliance function? What tools do you have in order to monitor compliance with portfolio guidelines and internal policies and procedures at all times? Please specify if you have both pre-trade and post trade compliance systems.
	2. Please describe the role of compliance officers, specifying their independence from the investment team and their responsibilities towards clients.
4. Has your risk management process experienced significant changes during the last 5 years? Do you envision significant changes to such process in the near future? Please briefly elaborate if needed.
5. Please describe how your firm would monitor and ensure compliance with the Bank’s investment guidelines.
6. In addition to the portfolio-related risk management policies and procedures discussed above, please describe your firm’s enterprise-wide risk management, addressing, among other things, operation, legal, compliance and counterparty risk.
7. Please describe your firm’s Business Continuity and Operations Plan. Explain how you managed to maintain business continuity during the exceptional conditions caused by the Covid-19 pandemic.
8. Please describe your firm’s policy relating to controls over vendors and affiliates that may be involved in the performance of services under the asset manager relationship or that may have access to confidential information of the Bank.
9. Does your firm maintain errors and omissions insurance or other potentially relevant insurance policies? If so, with which insurers and what are the policy limits?

SECTION D – TRAINING / KNOWLEDGE TRANSFER

One of the objectives of the Bank’s External Manager Program is to acquire knowledge and training through our external managers. If possible and subject to travel restrictions from the Bank, the selected firm is expected to provide, at minimum, five days of training for two officers or ten days of training for one officer per year, including accommodation and transportation costs[[14]](#footnote-14). This training must suit the Bank’s needs and be offered for both junior and senior staff.

1. Please acknowledge that the firm would be able and willing to provide at least this level of service.
2. Please further elaborate on training / knowledge transfer that your firm provides to clients. Please detail seminars, webinars or other events organized, the target audience and the type of clients that attend, and the staff and resources that your firm makes available. Include additional information if considered pertinent.
3. Support to the Bank’s research efforts is another key element of the External Management Program. Do you have a dedicated team that provides support to the client’s projects/initiatives? If so, please detail the pool of available resources/services that could be made available to the Bank.
4. Please describe any other specific products available to clients, for example, access to research papers, internal research or conference calls on special topics.
5. What other value-added services do you offer to clients?

SECTION E – HISTORICAL PERFORMANCE

1. Please provide in a separate excel file audited figures of portfolio and benchmark monthly returns during the last five years (from January 2016 to December 2020) of Global Fixed Income Short Duration composite(s) similar to the Bank’s proposed mandate in terms of the type of client and permitted asset classes. Returns are to be calculated in compliance with GIPS.
2. Please provide a detailed description of the composite(s) and the benchmark(s), including credit rating breakdown, type of eligible asset classes, duration and the average size of the assets under management.
3. If your firm does not comply with GIPS, please provide a description of the standards that it employs in calculating its returns.
4. Indicate whether returns for the provided composite(s) and their benchmark(s) are uploaded into a third-party data base of asset managers (e.g., eVestment). If so, please indicate the name of the composite and data base(s) in which it is uploaded. If not, explain the reasons for not uploading them to such data bases.

SECTION F – LEGAL, COMPLIANCE AND OTHER MATTERS

1. Do your Anti-Money Laundering (AML)/Combating the Financing of Terrorism (CFT) Program and AML policies and procedures comply with current AML legislation, regulations and guidelines issued by the regulatory bodies in the jurisdiction in which you operate?
2. Describe your firm’s code of ethics and how compliance with the code is monitored.
3. Describe your firm’s conflict of interest policy and how compliance with the policy is monitored.
4. Does your firm or its Affiliates have any real or potential conflicts of interest (personal or organizational) with the Bank? If so, how does your firm propose to avoid, mitigate or neutralize such conflicts of interest?
5. Describe how (if at all) your proprietary interests or interests of your other clients might affect or conflict with your duties to the Bank.
6. Describe your firm’s confidentiality policies that would protect against both non-use and non-disclosure of confidential information of the Bank, including without limitation with respect to employees of your firm accessing confidential information of the Bank outside your offices (including as a result of remote work accommodations).
7. Describe how the firm determines, adheres to, measures, and reports on standards for best execution with brokers, dealers and other counterparties in compliance with the Bank’s investment guidelines.
8. The Bank has a standard Discretionary Management Agreement that it signs with each of its managers within the External Management Program that will only be subject to minor modifications.
	1. Under the Discretionary Management Agreement, asset managers have discretion as to which assets and securities to trade (within the Bank’s investment guidelines). However, if an asset / security is established under an agreement (e.g., transactions under an ISDA Master Agreement or an MSFTA) that is in the name of or binding on the Bank, the asset manager must comply with required terms that will be provided in the Discretionary Management Agreement.
	2. Please be aware that BdlR is considering to be included under the external manager’s umbrella ISDA Master Agreements, among others, subject to the compliance by the external manager of the required terms.
	3. The Discretionary Management Agreement provides (i) that the Bank does not agree to waive, and specifically reserves its right to, any immunity to which it or its assets may be entitled on the grounds of sovereignty or other similar grounds, and (ii) the external managers will only have recourse to the given portion of assets under management.

Please confirm that your firm will comply with (a), (b) and (c) above.

1. Please confirm that your firm would agree to notify at the earliest possible of (and update BdlR on) litigation or any actions or investigations by governmental or regulatory agencies that could adversely affect your ability to fulfill your functions as asset manager.
2. What challenges have you observed, from a legal and compliance perspective, in implementing investment management programs for other central banks?
3. How have you addressed challenges, if any, you described in Question 84.
4. Describe the standards used by you to implement your cybersecurity system. Also, describe your due diligence related to cybersecurity programs of third- and fourth-party vendors you would utilize on behalf of the Bank.
5. Please confirm that there is no legal, regulatory or administrative proceeding threatened or pending that could adversely affect your ability to perform or comply with your role as an external manager to the Bank.
6. Please confirm that there are no legal impediments or operational impediments that would reasonably be expected to prevent you from carrying out your responsibilities as an external manager to the Bank.

## Annex 1. Instructions for the Proposal

Please keep in mind that the Bank will only consider Proposals that are delivered on time and received at the electronic address according to the procedure stated below.

The term “Proposal(s)” should be understood as the group of documents consisting of:

1. Responses to the Questionnaire

2. Certification as to Satisfaction of the Minimum Selection Criteria for Consideration

 3. Compliance Certification

4. Additional Documentation: Audited consolidated financial statements as of December 31, 2020, Certificate of good standing, Certificate of incumbency for authorized signatories (for the Certification as to Satisfaction of the Minimum Selection Criteria for Consideration and for the Compliance Certification), SOC 1 or ISAE 3402 report issued by an independent auditor on the effectiveness of your internal controls for 2020, and Registration as investment advisor[[15]](#footnote-15).

Proposals should be submitted in written form in English. The instructions for sending the Proposal are as follows:

They must be submitted via e-mail only to the address DA-RecepcionOfertas@banrep.gov.co with the following subject matter: “RFP 2021 Foreign Reserves. Final Response”. The body of the e-mail shall visibly state the complete name and contact data of the Candidate, including its physical and electronic address. The Responses to the Questionnaire must be received at the e-mail address indicated above no later than by 23:59 (Bogota time), November 5, 2021. The Bank will not consider e-mails received after the date and time indicated above. The documents must be sent as an attachment(s) to an e-mail in PDF format with the exception of the tables that can be found in the excel file included in this RFP, which should also be sent in .XLSX format. The size of each email must be equal or less than 10 MB because the e-mail server of the Bank does not accept files of larger sizes. If you need to send separate e-mails, please take into account that they should be numbered (for example, e-mail 1 of 5) and come from the same e-mail address. The email address provided above (DA-RecepcionOfertas@banrep.gov.co) is exclusively for sending the Proposal. Participants should refrain from using such email address for any other purpose.

The submission of the Proposal by the Candidate will be evidence of its understanding and acceptance of the conditions set forth in this RFP.

## Annex 2. Compliance Certification

**AFFIDAVIT STATEMENT**

Date: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ (Date: dd/mm/yyyy)

|  |
| --- |
| I,\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Name of the Manager/Legal Representative who signs this form |
| Acting as Legal Representative of the Company: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_  Name of the company  |
| with ID No.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ and Passport No.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ Identification number or TAX ID # in origin country Passport # from whom signs this form |

Hereby state under oath the following:

According to Article 7 of Banco de la República’s[[16]](#footnote-16) Contracting Regime[[17]](#footnote-17); the undersigned, the Company that I represent and the Company’s partners are not involved in any cause to be ineligible or unqualified, in accordance with the aforementioned Regime and Article 8 of Law 80 of 1993 (Colombian Law), and with other provisions that modify, substitute or add them, or that establish causes for be ineligible or unqualified to contract with the Colombian State, which I declare to know.

**Note:** It is necessary to verify that the Company's partners and executives do not have a kinship or patrimonial relationship with Banco de la República’s employees that appear in the list available in the following link:

<http://www.banrep.gov.co/sites/default/files/paginas%20/informacion-cargos-nivel-directivo-asesor-control-y-miembros-jd-planta.pdf>.

COMPANY MANAGER/LEGAL REPRESENTATIVE:

\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Signature

Name:

Passport Number:

## Annex 3.

**Authorization for the processing of personal data (image) of a person of age for internal use by *Banco de la República***

* **Important information - Authorization to process personal data (image)**:

In compliance with Personal Data Protection Standards[[18]](#footnote-18), I, \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_, of age, residing in \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ , with Passport No.\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_ from \_\_\_\_\_\_\_\_\_\_\_\_\_\_**, hereby authorize** *BANCO DE LA REPÚBLICA* (the “Bank”) to carry out treatment (collection, storage, use, circulation or deletion) of my image (name, pseudonym, voice, identification, figure, physiognomy, etc.) and other personal data that I may provide in the course of [visits], telephone and/or video conferences, and other stages of this selection process with the Bank that may be recorded in video and audio for the purpose of using them internally to analyze, verify and evaluate as well as other procedures required by the Bank pursuant to the present selection process, which may include its storage in internal repositories for its conservation as well as for the construction of indicators and statistics for monitoring and control of these processes and activities, legal controls, and to fulfill other constitutional and legal functions of the Bank.

For this purpose, the Bank hereby informs that: **(i)** The processing of personal data will be carried out in accordance with the general policies or guidelines available at <http://www.banrep.gov.co/proteccion-datos-personales>, in the section “Protection of personal data - Habeas Data,”; **(ii)** the Bank is committed to the security and protection of the personal data it is responsible for, and that its information management systems are certified to ISO 9001 and ISO/IEC 27001, the latter regarding information security. Thus, many of the policies and standards of the institution's information management system are focused on protecting the confidentiality of the information; therefore, some of the mechanisms that support these policies and standards include network access control and/or authentication devices, software to manage authorization levels, and monitoring the activities in the system and keeping track of these activities. The preservation of documents and information is made in compliance with and within the terms set forth in Article 55 of Law 31 of 1992; **(iii)** The answer to questions concerning sensitive data is optional and, if provided, their treatment is authorized for the purposes described above; **(iv)** You may access, know, update and rectify such data; be informed of the use of such data; submit inquiries and complaints regarding manipulation of such data; revoke this authorization or request the deletion of the data whenever appropriate, and all other rights conferred by the Law; **(v)** To exercise such rights, you can contact the *Sistema de Atención al Ciudadano* (SAC): personal attention centers, telephone centers (national toll-free line: 01 8000 911745), or via web. For more information, please visit *Banco de la República's* website http://www.banrep.gov.co/atencion-ciudadano in the section “*Sistema de Atención al Ciudadano* (SAC)”.

General Data - Responsible: *BANCO DE LA REPÚBLICA*, NIT No. 8600052167, Main Office: Bogotá D.C. Contact: Through the *Sistema de Atención al Ciudadano* (SAC).

Signature: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Name: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

Passport No: \_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_\_

1. The Bank reserves the right not to appoint any new, or to appoint more than one, external asset manager. All references herein to a selected Candidate include each such selected Candidate. [↑](#footnote-ref-1)
2. The approximate amount of the portfolio under management is US$1.5 billion. This is an approximate amount, only for reference purposes. The Bank can modify the amount under management and the investment guidelines at any time. [↑](#footnote-ref-2)
3. Measured as the ex-ante volatility of the excess returns versus a given benchmark. [↑](#footnote-ref-3)
4. This ratio must be calculated with the audited financial statements as of December 31, 2020. If the Responsible Party does not issue financial statements, the parent company audited financial statements are allowed. [↑](#footnote-ref-4)
5. In this RFP, “Affiliate” means any entity or legal organization that controls, is controlled by or is under common control, with another entity. [↑](#footnote-ref-5)
6. For the sake of clarity, current investment managers of Fideicomiso FAE (Savings and Stabilization Fund of the Republic of Colombia, which is administered by the Bank) and their Affiliates are eligible to participate in this RFP, provided that they comply with all the requirements for eligibility set forth herein. [↑](#footnote-ref-6)
7. This is in case physical travel is not possible or telephone or video conferences are deemed more convenient or appropriate by the Bank. [↑](#footnote-ref-7)
8. See Annex 3 to this RFP: “Authorization for the processing of personal data (image) of a person of age for internal use by Banco de la República.” [↑](#footnote-ref-8)
9. This provision does not apply to transactions solely made pursuant to a trade confirm. [↑](#footnote-ref-9)
10. For the sake of clarity, current investment managers of Fideicomiso FAE (Savings and Stabilization Fund of the Republic of Colombia, which is administered by the Bank) and their Affiliates are eligible to participate in this RFP, provided that they comply with all the requirements for eligibility set forth herein. [↑](#footnote-ref-10)
11. If the Responsible Party does not issue financial statements, the parent company audited financial statements are allowed. [↑](#footnote-ref-11)
12. If your firm is registered with the U.S. SEC, both Part 1 and Part 2 of Form ADV should be provided. For other jurisdictions, please provide equivalent documentation, if applicable. [↑](#footnote-ref-12)
13. The Central Securities Depositories Regulation (CSDR) aims to harmonize the timing and standards of conduct in the European securities settlement industry. [↑](#footnote-ref-13)
14. In the event that travel is not possible due to travel restrictions, or as deemed more convenient or appropriate by the Bank, the Bank will expect an equivalent amount of virtual training and support. [↑](#footnote-ref-14)
15. If your firm is registered with the U.S. SEC, both Part 1 and Part 2 of Form ADV should be provided. [↑](#footnote-ref-15)
16. Central bank of Colombia. [↑](#footnote-ref-16)
17. Adopted by Resolution No. 2 of 2010 of Banco de la República’s Board Directors. Rules of Contracting can be consulted in this website: http://www.banrep.gov.co/reglamentacion/index.html [↑](#footnote-ref-17)
18. In Colombia, Law 1266 of 2008, Law 1581 of 2012, and Decree 1074 of 2015. [↑](#footnote-ref-18)